

Mutual Metrics

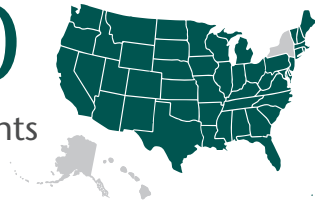
We help people achieve and safeguard their financial security.

Our strong relationships with distributors, who rely on us to be accessible and responsive, are the Company's foundation.

94% of policyowner survey responses said they were likely to recommend their insurance agent to a friend or relative.*



Strong national presence with over **7,800** contracted agents in 47 states



Over **92%** of service requests were handled in less than 5 business days.



Our knowledgeable, hardworking employees passionately deliver the best personal service experience and seek new ways to serve customers.



Since 1972, Illinois Mutual has returned **more than \$119 million** in premiums to Return of Premium DI policyowners!**

**As of 12/31/17

Nearly

46,000

phone calls were handled by the Policy Service Team in 2017

*2017 Replacement Survey Report

As of 12/31/17 unless otherwise indicated

Our corporate culture, rich in a tradition of leadership, respect, integrity, teamwork and accountability, is genuine and alive in our Company.

108 Years of Serving Middle America

and 5th Generation Family Operated



O.L. McCord 1910 - 1935
 E.A. McCord 1935 - 1963
 R.A. McCord 1963 - 1990
 Mike McCord 1990 - 2011
 Katie McCord Jenkins 2011 - Present

Our commitment to the community is driven by our desire to support organizations that make a difference in the lives of those around us.

100% employee participation each of the last 2 years for the United Way campaign



As a result, we create value and sustainable financial strength for our policyowners while always honoring our commitments.

Company Assets



Company Surplus

